

Message Text

UNCLASSIFIED

PAGE 01 FRANKF 01058 131428Z

46

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
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FM AMCONSUL FRANKFURT

TO SECSTATE WASHDC 9311

USDOC WASHDC

INFO AMEMBASSY BONN

AMEMBASSY BRUSSELS

UNCLAS FRANKFURT 1058

FOR COMMERCE

E.O. 11652: N/A

TAGS: BEXP, GW

SUBJ: PRIVATE TRADE OPPORTUNITY: ARCHITECTURAL-ENGINEERING FIRM
MUELLER-TAUTPHAEUS SEEKS MORTUARY COOLING TRAYS/DRAWERS
(BOSES) AND CARTS WITH LIFTING DEVICES

1. DIPL.ING NUELLER-TAUTPHAEUS, PRINCIPAL IN THE ARCHITECT-
ENGINEERING OFFICE NUELLER-TAUTPHAEUS, D-6236 ESCHBOON, KANT-
STRASSE 5A HAS AN URGENT NEED FOR US SOURCES OF SUPPLY FOR
MORTUARY COOLING TRAYS/DRAWERS (BOCS) FOR 12 BODIES: AND
ALSO MORTUARY CARTS WITH LIFTING DEVICES. THE INITIAL ORDER
IS DESTINED FOR A FRANKFURT HOSPITAL.

2. THE FIRM MUELLER-TAUTPHAEUS IS A WELL REPUTED ARCHITECT-
ENGINEERING OFFICE, A MEMBER OF A GROUP OF ENGINEERS-ARCHITECTS
SPECIALIZING IN CONSTRUCTION AND OUTFITTING OF HOSPITALS AND
RESEARCH INSTITUTIONS. SINCE DIPL. ING. MUELLER-TAUTPHAEUS
IS OF THE OPINION THAT US-PRODUCED MORTUARY EQUIPMENT
IS SUPERIOR TO THAT AVAILABLE IN GERMANY, A SATISFACTORY
EXPERIENCE WITH US SUPPLIERS FOR THIS FIRST ORDER COULD
RESULT IN CONTINUING RECOMMENDATIONS FOR US EQUIPMENT IN
GERMANY.

3. THE DEPARTMENT OF COMMERCE IS REQUESTED TO IDENTIFY
APPROPRIATE US SUPPLIERS AND HAVE THEM CORRESPOND WITH
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MUELLER-TAUTPHAEUS ON AN URGENT BASIS. INTERESTED US

FIRMS SHOULD SUPPLY SPECIFICATIONS, KPICTURES OF TECHNICAL
DRAWINGS, AND CILF. EUROPEAN PORT PRICING INFORMATION. HARLAN

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Message Attributes

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Disposition Event:
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Margaret P. Grafeld
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